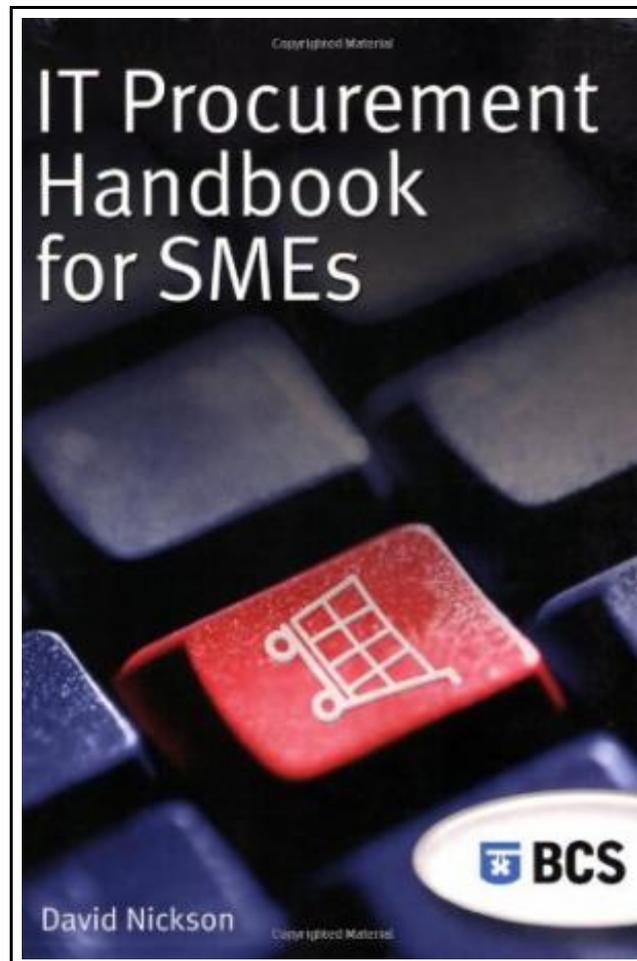


## IT Procurement Handbook For SMEs



Filesize: 8.52 MB

### ***Reviews***

*This pdf is fantastic. It really is basic but shocks inside the 50 % in the pdf. I realized this pdf from my i and dad encouraged this pdf to discover.*

***(Hunter Witting)***

## IT PROCUREMENT HANDBOOK FOR SMES



To read **IT Procurement Handbook For SMEs** PDF, remember to follow the link under and save the document or have accessibility to additional information that are relevant to IT PROCUREMENT HANDBOOK FOR SMES ebook.

BCS, The Chartered Institute for IT/Viva Books, 2009. Softcover. Book Condition: New. First edition. Large organisations can suffer badly when IT procurement goes wrong, but for small to medium enterprises (SMEs), it can be fatal. This handbook is specifically designed to help SMEs understand and manage that risk throughout the entire procurement process. Whether it is identifying the changing IT requirements of the business, evaluating potential suppliers or managing them once appointed, this handbook will guide you past the dangers. Identifying business requirements and risks The lifecycle of maintaining, refreshing, replacing and decommissioning IT systems Hardware and software licensing Evaluating suppliers and proposals What to look for in a contract Managing the tender process and negotiating with suppliers Where to find help Contents: List of Figures and Tables ? Author ? Foreword ? Acknowledgements ? Abbreviations ? Introduction: Who is this book for? ? Why has it been written? ? How it has been written? ? What it does not include ? How to use this book ? The Procurement Lifecycle: Introduction ? Lifecycle ? Lifecycle case studies ? Summary ? Managing a Procurement: Introduction ? Who do you need? ? Why have a plan? ? What to include in a procurement plan ? SMART ? How to document it ? What to communicate ? Change ? Common problems ? Warning signs ? Sample plan for a small to medium procurement ? The minimum ? Summary ? Needs and Business Cases: Introduction ? Cost of getting it wrong ? Needs analysis ? When to get help ? Documenting your needs ? Business case ? What has changed? ? Summary ? Risk and Procurement: Introduction ? Risk planning: what is in it for you? ? Sources of risk ? Procurement risks ? IT-specific risks ? Simple risk method ? Sample risk...



[Read IT Procurement Handbook For SMEs Online](#)



[Download PDF IT Procurement Handbook For SMEs](#)

## You May Also Like

---



**[PDF] It's Just a Date: How to Get 'em, How to Read 'em, and How to Rock 'em**

Click the hyperlink below to get "It's Just a Date: How to Get 'em, How to Read 'em, and How to Rock 'em" PDF document.

[Save Document »](#)

---



**[PDF] Girl Heart Boy: Rumour Has It (Book 2)**

Click the hyperlink below to get "Girl Heart Boy: Rumour Has It (Book 2)" PDF document.

[Save Document »](#)

---



**[PDF] Because It Is Bitter, and Because It Is My Heart (Plume)**

Click the hyperlink below to get "Because It Is Bitter, and Because It Is My Heart (Plume)" PDF document.

[Save Document »](#)

---



**[PDF] Read Write Inc. Phonics: Purple Set 2 Non-Fiction 4 What is it?**

Click the hyperlink below to get "Read Write Inc. Phonics: Purple Set 2 Non-Fiction 4 What is it?" PDF document.

[Save Document »](#)

---



**[PDF] Way it is**

Click the hyperlink below to get "Way it is" PDF document.

[Save Document »](#)

---



**[PDF] Letters to Grant Volume 2: Volume 2 Addresses a Kaleidoscope of Stories That Primarily, But Not Exclusively, Occurred in the United States. It de**

Click the hyperlink below to get "Letters to Grant Volume 2: Volume 2 Addresses a Kaleidoscope of Stories That Primarily, But Not Exclusively, Occurred in the United States. It de" PDF document.

[Save Document »](#)