



Inside the Hurricane

By MR Calvin I Patrick

Createspace, United States, 2012. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Inside the Hurricane places the reader with negotiators at the Bargaining table, and carries him/her behind the scene listening to private conversations and strategy. The reader will share in the intense excitement of negotiations involving five separate bargaining tables with five Companies which created extreme conflict and a very difficult climate for reaching agreement. It describes outside forces and the impact they have on negotiations. Struggles are revealed between competing leaders who have different constituencies, objectives and goals. How the member is manipulated or manipulates the process is illustrated in detail. The winners, rewards and failures, relationships, power struggles, death, and heartache is shared. In spite of all the obstacles, including a 30-day strike, a contract was negotiated and a relationship built with the Company, It is based on minutes of negotiations, tape recordings, meetings, news articles and extemporaneous notes taken at the time. The book is in three sections: 1. The first is a blow-by-blow description of negotiations as described above and shares the internal conflicts, the use of media and public politics and how all the...

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